



Powerful communication.
Smart business.

13 August, 2015

John,

First off, let me extend a huge 'thank you' on behalf of Debra and myself for successfully completing the sale of our office building at Yonge and Lawrence in such a seamless and professional manner. Not only are we extremely happy with the outcome, we are sincerely appreciative of the way in which you managed the entire process.

From the initial meetings to discuss the valuation, to the insights you shared regarding a proposed marketing strategy, to the closing and tidying up of the final paperwork, everything you undertook was first class. As well, your flexibility to be available for showings to both realtors and clients, often on short notice, proved to us that this was not just 'another transaction' to you.

With 40 years of advising clients and delivering on customer service, I feel that I know something about how it's done. I can say without hesitation, John, you are a true professional.

We would be delighted to recommend you to others in regards to the sale of commercial properties.

Sincerely,

Ted Bridgwater/Debra Lawson